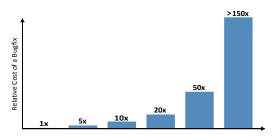






Delivery Managers are the critical liaison between the customer and the delivery team.



Source: Barry Boehm: "EQUITY Keynote Address", March 19th, 2007

Not only do Delivery Managers have to manage customer expectations in a complex environment, but they must also provide technical direction for the development of the SAP modules and enhancements.

Regardless of the size or composition of the team, Delivery Managers must work with Tech Leads to deliver a quality product that meets expectations.

Anticipating risks and dealing with them well before customer testing is key to a smooth rollout. Delivery Managers know that automating as many tasks as possible is the only way to ensure rigor and consistency in a project where teams are dispersed, requirements are vague, and budgets are tight.

"In this competitive era of globalization every industry is totally dependent on different service providers for technical assistance. Unfortunately, they can only test the functionality and are completely oblivious to what is under the hood. CodeExcellence is the only tool of its kind which empowers the owners of these software assets to monitor the entire process to make sure that what is going into their mission critical systems is well built and will survive the test of time. It helps them reap the most on very expensive development costs."

- Account Executive, Large IT Services Provider

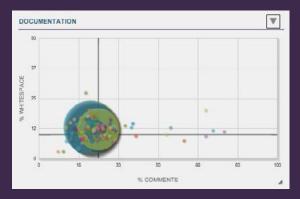


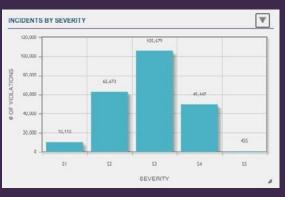




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## Delivery Managers Need CodeExcellence

The CodeExcellence suite of products will help Delivery Managers minimize risks due to inconsistent development processes, and apply a rigorous quality framework on a team – no matter what the size. From a governance dashboard providing oversight on all development to developer aids that help programmers conform to tough coding rules to smart landscape tools to help eliminate nasty surprises when a transport is released, CodeExcellence products will help Delivery Managers ensure that the team is performing consistently and is compliant with corporate guidelines.

#### **Features**

- Apply coding rules automatically and consistently across all ABAP code, all the time
- Find and eliminate transport dependencies and errors
- Ensure adequate unit testing before a transport is ready for release
- Implement quality gates to prevent corruption of the environment

#### Benefi

**QUALITY:** Overall system stability

COSTS: Lower cost of maintenance and roll-outs
TEAMS: No manual technical code reviews

**CONSISTENCY:** Uniform coding standard across internal / external teams **VISIBILITY:** In-depth monitoring and quality control over offshore developers

### **Feedback**

"Tools like Code Excellence can provide some level of automation and weed out the usual mistakes so we needn't worry about them in a code review."

- Business Unit Manager, Systems Integrator

"We no longer do code walkthroughs with our on-shore team now that we have CodeExcellence."

- Relationship Manager, Systems Integrator

"When something is breaking down, everybody starts pointing fingers, and CodeExcellence helps manage this by getting rid of as many issues as possible at the front end of the development process."

- Executive, Large IT and Professional Services Company